Subject: USC-DTLA Center for Urban Innovation

From: Nick Griffin </O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE

GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS

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Date: 04/06/2017 04:14 PM

To: Randolph Hall <rwhall@research.usc.edu>

CC: Jessica Lall < jlall@ccala.org>

Randy,

It was a pleasure meeting with you today. We're excited about this project and look forward to next steps.

For your convenience, I'm resending my previous email with digital copy of proposal attached.

I am available if you need anything else at this stage.

Thanks.

Nick

Nicholas Ziff Griffin

Director of Economic Development

https://www.downtov

Downtown Center Business Improvement District

626 Wilshire Blvd., Suite 200 I Los Angeles, CA 90017

Call: 213-416-7522 | Fax: 213-416-0858

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F F F

From: Nick Griffin

Sent: Monday, March 13, 2017 9:53 AM

To: Randolph Hall <rwhall@research.usc.edu> **Subject:** USC-DTLA Center for Urban Innovation

Randy,

I hope this email finds you well.

I want to reengage on our **USC-DTLA Center for Urban Innovation** project. Attached is an outline based on last fall's workshop, with additional contributions from **Elizabeth Currid-Halkett** of **Price**. And following are several recent developments that I believe bode well for the project:

• Jessica Lall - noted USC alum, former Coro Fellow - has taken over

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- as President/CEO of **Central City Association**, and is moving the organization in innovative directions. She participated in our fall workshop and is strongly supportive of this project. She and CCA could be instrumental in coalescing support in the downtown business community as well as at City Hall.
- TransAmerica is vacating their office spaces at the South Park USC
 Building and building ownership is exploring strategies for re-positioning
 the building to attract tech and creative tenants. LBA is intrigued by the
 potential of this project as part of that strategy. One possibility is for them
 to dedicate a full floor of the building as an Urban Innovation
 Incubator similar to the LA Clean Tech Incubator that could
 be anchored by the USC CUI, and cater to urban technology and innovation
 companies, start-ups, and other organizations. One of the great advantages
 of this building is its adjacency to the Los Angeles Department of Public
 Works, which could be a key public sector partner.
- Finally, the resounding defeat of Measure S, along with the success of
 Measures H in this election, as well as Measures HHH and M last year –
 demonstrate a strong public vote of confidence for a progressive vision
 for the future of the City of Los Angeles a sentiment that City elected
 and agency officials are excited about and working to leverage. The USC CUI
 could position itself at the forefront of this movement a thought-leader
 actively engaged in helping shape that future.

That's my pitch – let's talk! Nick

Nicholas Ziff Griffin

Director of Economic Development

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